



## **BISHOP PAIUTE TRIBE**

### REQUEST FOR PROPOSAL

Broadband

Construction Contractor

Bishop Paiute Tribe  
50 N Tu-Su Ln  
Bishop, CA 93514

---

Dear Prospective Contractor:

The Bishop Paiute Tribe (“the Tribe”) is soliciting proposals from qualified utility construction and networking firms and/or contractors to install the tribe broadband network infrastructure and network electronics in compliance with the Department of Commerce, National Telecommunications and Information Administration (“NTIA”) Tribal Broadband Connectivity Program round two (“TBCP2”) Funding. The project period of this service will be a twelve (12) month period (April 30, 2026, to April 30, 2027).

The Tribe seeks a qualified contractor capable of providing turnkey broadband deployment services including but not limited to outside plant construction, fiber installation, network equipment installation, and project coordination for the shovel-ready phase of their NTIA-funded TBCP2 project. This construction project consists of approximately fifteen (15) miles of underground fiber connecting a total of one-hundred thirty three (133) service locations. The Construction Lead will report to the project manager, and Information Technology (IT) Director, working to ensure the project adheres to construction schedule, on budget, and in compliance with Federal, State, Local, Tribal, and NTIA requirements.

As the construction contractor, your primary responsibility will be to install the fiber infrastructure and network components. You will also be responsible for ensuring the successful completion of this project within the specified timeline and budget. Your role will involve close coordination with various stakeholders, including internal teams, project manager, clients, and regulatory authorities. You will work with the project manager, the Tribe’s IT staff and the Tribe’s Public Works staff to facilitate decision making & collaborate on grant reporting.

The project is located on the Bishop Paiute Reservation in the Owens Valley of Inyo County, California, in the region known as the Eastern Sierra. The Tribe’s address and main office is located at 50 Tu Su Ln., Bishop California.

Technical questions or requests for clarification shall be directed, in writing, to the email address below. The Tribe’s responses to a proposer’s question(s) will be provided via return email only to the proposer asking the question(s) and not shared with other respondents.



## **BISHOP PAIUTE TRIBE**

REQUEST FOR PROPOSAL  
Broadband  
Construction Contractor

Bishop Paiute Tribe  
50 N Tu-Su Ln  
Bishop, CA 93514

---

The closing date for submitting proposals will be April 19, 2026 by 9:00 am. Proposals submitted after the closing date will not be considered. Proposals may be submitted electronically to [phil.fowler@bishoppaiute.gov](mailto:phil.fowler@bishoppaiute.gov) or delivered to address above.

A committee of individuals representing the Tribe will evaluate all proposals. Following this evaluation process, the committee may elect to ask certain respondents to complete an oral interview before the committee. The purpose of the interview is to allow those further selected firms to expand and discuss their written responses.

The Tribe reserves the right to **interview shortlisted firms** before final selection. Final award is subject to Tribal approval and the Tribe may reject any proposal for any reason. Debriefs on selection or scoring will not be provided.

### **Final Selection:**

The final selection of the successful respondent(s) is scheduled to be completed by **Friday, April 24th**. The successful respondent will assume their responsibilities thereafter.

### **Contact:**

Phil Fowler  
IT Director - Bishop Paiute  
Tribe  
50 Tu Su Lane  
Bishop, CA, 93514  
(760) 873-3584 Ext 1400  
[Phil.fowler@bishoppaiute.gov](mailto:Phil.fowler@bishoppaiute.gov)

### **General Information**

#### 1. Rules Governing Proposals

##### Confidentiality:

The content of all proposals will be kept confidential throughout the selection process and afterward. Copies of any proposal will not be shared with other respondents.



## **BISHOP PAIUTE TRIBE**

### REQUEST FOR PROPOSAL Broadband Construction Contractor

Bishop Paiute Tribe  
50 N Tu-Su Ln  
Bishop, CA 93514

#### Acceptance / Rejection of Submittal:

The Tribe reserves the right to reject any or all responses to this RFP, to waive minor irregularities in any proposal or in the RFP procedures, and to accept any proposal presented which meets or exceeds these specifications and which is deemed to be in the best interests of the Tribe. However, the requirements for timelines shall not be waived. Once a vendor has been selected, a bid guarantee must be provided to the Bishop Paiute Tribe per procurement policy. A bid guarantee includes: a bid bond or certified check equivalent to 5% of the bid price, or a performance/payment bond on part of the vendor for 100% of the contract price.

#### 2. Selection Criteria

Evaluation factors and maximum points will be as follows:

	Criteria	Maximum Score
1	Fee Schedule see (appendix A)	15
2	Qualifications	15
3	Demonstrate familiarity with the project area, existing infrastructure, and the specific requirements associated with broadband deployment on the Bishop Paiute Reservation.	20
4	Experience installing underground conduit and fiber optic cable using directional boring and open trench methods.	15
5	Experience installing and configuring enterprise network equipment	15
6	Method of Approach	10
7	Timeline and Milestones	10
	Total Maximum Score	100

The Tribe reserves the right to award the proposer that presents the best value to the Tribe as determined solely by the Tribe in its absolute discretion.

#### 3. Response Format

- a) Qualifications of the Respondent
- b) Presentation of the Respondent's Team



## **BISHOP PAIUTE TRIBE**

### REQUEST FOR PROPOSAL Broadband Construction Contractor

Bishop Paiute Tribe  
50 N Tu-Su Ln  
Bishop, CA 93514

- 
- c) Specific Project Expertise that relates to the Project Description (5 pages max)
  - d) Any claims / disputes / litigation (1 page max)
  - e) Statement of Assurance that the firm is not in violation of any regulatory statutes (1 page)
  - f) Fee Schedule, (see Appendix A)
  - g) Signatures of Representatives

#### 4. Project Description

The Tribe has received a construction Grant from the NTIA to install a fiber-optic 10-Gigabit Symmetrical Passive Optical Network XGS-PON broadband network. This construction/network company representative works directly with the project manager on schedules and completing the tasks required to complete the fiber and network install. Construction shall be performed in accordance with the project construction drawings and technical specifications provided by the Tribe. The project period of this service will be a 12-month period (April 30, 2026, to April 30, 2027). See appendix B for overall site map. More detailed maps and design drawings can be made available by request via thumb drive or upload to your dropbox or FTP site.

Project requirements/scope include, but are not limited to:

- Installation of backbone conduit and handholes. Conduit paths will be trenched where appropriate and bored under road and creek crossings.
- Work with the Tribe's Public Works on all dig locations and California 811 DigAlert
- Remove and legally dispose of all spoils (excavated earthen material, such as soil, rock, or clay) from the site, ensuring compliance with local, state, and federal environmental regulations and project waste management requirements
- Use only approved backfill material; ensure it is free of rocks larger than 1"
- Install 2" deep crushed rock  $\frac{3}{4}$ " under vaults/hand-holes
- Installation of fiber optic fiber cable pulling or blowing
- Fiber optic fusion splicing and test results
- Install Network Operating Center (NOC) cabinets and equipment (cable trays will be determined when NOC is completed and installed)
- Configure both firewalls connected to the core routers
- Install and configure all routers and switches per the design



## **BISHOP PAIUTE TRIBE**

### REQUEST FOR PROPOSAL Broadband Construction Contractor

Bishop Paiute Tribe  
50 N Tu-Su Ln  
Bishop, CA 93514

- Install and configure all PON equipment per design including Wi-Fi routers (in the NOC and buildings as identified in the design)
- Install and configure ALM fiber monitoring equipment (get a base line reading on the fibers connected to the system)
- Provide all configurations with the Tribe's IT department
- Install fiber to buildings identified to be covered under this grant project
- Install Unshielded Twisted Pair (UTP) cable from fiber demark to location identified by building occupant for Wi-Fi connection inside the structure
- Ensure the project is delivered on time, within scope and within budget
- Develop a detailed project plan to monitor and track progress
- Train IT staff to configure routers, switches, firewall, PON, and ALM equipment
- Manage material provided by the Tribe
- Red line all construction drawings and update drawings in QGIS to create as-built drawings
- Perform other related duties as assigned
- Develop spreadsheets, diagrams, and process maps as needed
- Attend weekly team meetings, and report to key personnel including Tribal Administration, IT Department staff, and Tribal Council

#### 5. General Information: Terms and Conditions

1. This is a Federally funded project, and this project requires prevailing wages.
2. The contractor shall comply with all applicable federal, state, tribal, and local regulations associated with federally funded infrastructure projects. This includes DigAlert, Tribal construction permits, jurisdictional encroachment permits, historic preservation monitoring, and any other applicable permits, certifications or requirements.
3. The Tribe may require any clarification or change it needs to understand the selected contractor's project approach.
4. The Tribe reserves the right to reject any or all proposals and is not liable for any costs the contractor incurs while preparing or presenting the proposal.
5. The Tribe reserves the right to cancel this RFP upon a good cause finding.
6. The Tribe may award a contract to the contractor whose proposal, in the opinion of the Tribe, would be most advantageous to the Tribe.
7. Every employer or contractor shall be required to submit to the Bishop Tribal Employment Rights Ordinance ("TERO") Manager for its approval a Compliance



## **BISHOP PAIUTE TRIBE**

### REQUEST FOR PROPOSAL

Broadband

Construction Contractor

Bishop Paiute Tribe  
50 N Tu-Su Ln  
Bishop, CA 93514

---

Plan setting forth how the employer or contractor intends to meet obligations under this Ordinance. No employer/contractor shall commence work on the Bishop Paiute Reservation (Reservation) until the Compliance Plan is approved by the TERO Manager.

8. The TERO Ordinance, under Section 17.0, subsections 17.1 and 17.2 states: Every contractor and sub-contractor conducting business on the Reservation and with a contract of \$1000.00 or more shall pay a one-time Employment Administrative Fee of four percent (4%) of the total amount of the contract per each contract. Said fee shall be paid prior to commencing work on the Reservation. However, where good cause is shown, the fee may be paid in installments over the length of the contract, if approved by the Commission.
9. The Bishop Paiute Tribe is a federally recognized Indian Tribe and is exempt from Sales Tax. As such, all bids should not include any California sales tax on the materials purchased for installation on this project but will be required to pay the Tribal Materials Tax of 6%.
10. The selected contractor will be required to assume responsibility for all services outlined in the RFP.
11. This RFP does not commit the Tribe to award a contract, nor to pay any costs incurred in the preparation of the response to the RFP. The Tribe reserves the right to accept or reject any or all responses received because of this request or to cancel this RFP in part or in its entirety. The Tribe may request additional information from responders.
12. Failure of the Contractor to perform the scope of work identified or to meet the performance standards established by the resulting Contract include, may result in the following: a. The Tribe's reduction or withholding of payment under the Contract, b. The Tribe's right to require the Contractor to perform, at the Contractor's expense, any additional work necessary to perform the scope of work or to meet the performance standards established by the resulting Contract; and c. The Tribe's rights, which the Tribe may assert individually or in combination, to declare a default of the resulting Contract, to terminate the resulting Contract, and to seek damages and other relief available under the resulting Contract.



# BISHOP PAIUTE TRIBE

REQUEST FOR PROPOSAL  
Broadband  
Construction Contractor

Bishop Paiute Tribe  
50 N Tu-Su Ln  
Bishop, CA 93514

## Appendix A – Outline of Labor

Outside Plant				
Broadband Infrastructure Deployment				
Item	Unit Count	Unit basis	Price per unit	Total per unit
Underground Labor duct ((1) 2" and (2) 1.5" HDPE) to include traffic control	1603	Per FT		\$ -
Underground Labor duct ((1) 2" and (1) 1.5" HDPE) to include traffic control	39911	Per FT		\$ -
Underground Labor duct (1) 1.5" HDPE) to include traffic control	25376	Per FT		\$ -
Underground Labor duct ((1) 2" and (1) 1.5" HDPE) across Cal Tran Road Line Street	668	Per FT		\$ -
Rock Adder	600	Per FT		\$ -
Install and label 144 strand fiber in HDPE duct with tracer wire and grounding to include traffic control	53312	Per FT		\$ -
Install and label 12 strand fiber in HDPE duct with tracer wire and grounding to include traffic control	7372	Per FT		\$ -
Install and label MST fiber in HDPE duct with tracer wire and grounding to include traffic control	46134	Per FT		\$ -
Install fiber from radio station building through existing conduit to NOC. 2 separate runs	2	Per run		\$ -
Install and connect fiber to each house or business, run UTP inside house at occupants desired location	133	Each		\$ -
Underground Labor Small Vault with gravel in the bottom, includes grounding and traffic control	90	Each		\$ -
Underground Labor Medium Vault with gravel in the bottom, includes grounding and traffic control	95	Each		\$ -



# BISHOP PAIUTE TRIBE

REQUEST FOR PROPOSAL  
Broadband  
Construction Contractor

Bishop Paiute Tribe  
50 N Tu-Su Ln  
Bishop, CA 93514

Underground Labor Large Vault with gravel in the bottom, includes grounding and traffic control	30	Each		\$ -
Splicing fiber includes installing patch panels, inground splice enclosures and testing all fibers.	1460	Per splice		\$ -
<b>Subtotal Outside Plant</b>				\$ -
Mobilization fee of 5% of Outside plant install price				\$ -
Network equipment installation and configuration				
Install (3) racks/cabinets	3	Each		\$ -
Install and configure routers, switches, ALM, UPS, rectifier, and servers in the NOC	20	Each		\$ -
Install and configure firewalls	2	Each		\$ -
Install and configure PON equipment (includes Wi-Fi, OLT, ONTs, and splitters) for 133 end locations Network technician stay on-site for length of project supporting BPT IT staff connecting end users	140	Each		\$ -
Install and configure management software for all electronics	4	Each		\$ -
On the Job Training to site personnel to configure and add equipment to the PON network	80	Hours		\$ -
				\$ -
<b>Subtotal Network Install</b>				\$ -
<b>Project subtotal</b>				\$ -
<b>Project Contingency</b>				\$ -
<b>Project total price</b>				\$ -



**BISHOP PAIUTE TRIBE**

REQUEST FOR PROPOSAL

Broadband

Construction Contractor

Bishop Paiute Tribe

50 N Tu-Su Ln

Bishop, CA 93514





# BISHOP PAIUTE TRIBE

REQUEST FOR PROPOSAL  
Broadband  
Construction Contractor

Bishop Paiute Tribe  
50 N Tu-Su Ln  
Bishop, CA 93514

Appendix B – Project Map (Approximate)

